

ISI Announces the Availability of Pipeline Builder for Domestic and International Partners

Infrastructure Solutions, Inc. (ISI), a leading provider of IT infrastructure assessment and optimization software products and services, announces that Pipeline Builder™ is now available for domestic and international business partners. Pipeline Builder offers resellers, managed service providers, and consultants an effective way to build up and mature sales pipelines.

Minneapolis, MN ([PRWEB](#)) January 30, 2014 -- Infrastructure Solutions, Inc. (ISI), a leading provider of IT infrastructure assessment and optimization software products and services, announces that Pipeline Builder™ is now available for domestic and international business partners. Pipeline Builder offers resellers, managed service providers, and consultants an effective way to build up and mature sales pipelines—turning names into viable leads.

Using this service allows partners to provide prospects with an analysis of their current infrastructure hardware and software along with an independent third-party comparison of the findings to industry best practices. It also delivers a custom ROI, based on Technology from Wintergreen Research, with tactical recommendations such as when and where it makes financial sense to incorporate cloud or virtual desktop. By clearly identifying these change opportunities, clients have a roadmap that would enable them to meet or exceed the industry best practices. Partners can then work with the clients to match their needs with the best possible solutions and move to implementation more quickly.

“This is an extremely cost-effective solution for both the partners and their clients,” said Willard (Bill) Cecchi, President, ISI. “The partners have an affordable way to show clients an independent review of their infrastructure and match them to the solution that best fits their needs. It takes the guess work out of the deal and saves everyone money.”

Pipeline Builder is a valuable resource for partners and is aimed at delivering concrete information to senior IT management in a way that makes it easy for them to process and compare the company’s actual needs with multiple technology solutions. Highly automated, Pipeline Builder is priced under \$10,000 for up to 1,000 servers, it can be delivered in three weeks or less, across multiple locations and provides critical information for executives looking to make decisions. Pipeline Builder is available now from ISI or one of its partner organizations.

ISI solutions have been used to help public and private clients—across a wide range of industries—with infrastructure planning, security, and performance optimization. To learn more about ISI or its software, or to request a demo, visit <http://www.isiisi.com> or email [sales\(at\)isiisi\(dot\)com](mailto:sales(at)isiisi(dot)com).

About Infrastructure Solutions, Inc. (ISI)

Infrastructure Solutions, Inc. (ISI) is based in St. Paul, Minnesota and has been providing leading software solutions to enterprise IT organizations worldwide through distinguished international channel partners, including IBM and Cisco Systems, Inc. ISI products help organizations manage IT security and performance optimization. For more information, visit www.isiisi.com.

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