

ISI Announces a Distribution Agreement with ISI Nordics

Infrastructure Solutions, Inc. (ISI), a leading provider of IT infrastructure assessment and optimization software products and services, announces a distribution agreement with ISI Nordics has been signed to distribute the ISI products Snapshot and Data Center Optimizer (DCO) in the countries of Norway, Denmark, Sweden, Finland, Estonia, Latvia, and Lithuania.

Minneapolis, MN ([PRWEB](#)) December 30, 2013 -- Infrastructure Solutions, Inc. (ISI), a leading provider of IT infrastructure assessment and optimization software products and services, announces a distribution agreement with ISI Nordics has been signed to distribute the ISI products Snapshot and Data Center Optimizer (DCO) in the countries of Norway, Denmark, Sweden, Finland, Estonia, Latvia, and Lithuania.

ISI Nordic is lead by Svein Hana and Mikko Simolinna two experienced software executives who formerly headed sales for a leading Database supplier. The company has an established base of Enterprise customers in this territory. ISI Nordic chose to market the ISI suite of products because they have the right mix of tools to help customers better control their data center costs including reduced power usage and more efficient server utilization.

Commenting on the agreement, Svein Hana, said “ISI Snapshot seemed ideal to meet our customers’ cost-control and infrastructure efficiency requirements. We also see high value in DCO with its ability to compare the current operation of data centers or infrastructures with industry analyst best practices.”

“We are excited to have ISI Nordic represent our products in the Nordic territory,” said Willard (Bill) Cecchi, President, ISI. “It strengthens our ability to provide actionable recommendations to data center managers in those countries. And, offers management a way to measure existing infrastructure data and performance against industry best practices.”

ISI software provides strategic recommendations for cost and energy savings for seven industry standard workload types. These actionable recommendations include: server consolidation, main frame utilization, power savings, personnel savings, improved hardware utilization, reduced software costs, better storage, vendor analysis, and ROI. Industry best practices show that these cost savings and energy savings are between 10-80 percent of costs, depending on IT system component and can save companies, depending on size, from tens of thousands to millions of dollars.

ISI has been used to help public and private clients—across a wide range of industries—with data center planning, IT security, and performance optimization. To learn more about ISI or its software, or to request a demo, visit <http://www.isiisi.com> or email [sales\(at\)isiisi\(dot\)com](mailto:sales(at)isiisi(dot)com).

About Infrastructure Solutions, Inc. (ISI)

Infrastructure Solutions, Inc. (ISI) is based in St. Paul, Minnesota and has been providing leading software solutions to enterprise IT organizations worldwide through distinguished international channel partners, including IBM and Cisco Systems, Inc. ISI products help organizations manage IT security and performance optimization. For more information, visit www.isiisi.com.

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